

East Hants Arena Association Board of Directors Meeting

April 29th, 2019

East Hants Sportsplex Board Room

Start: 7:00pm, End: 8:36pm

Called to Order by: Bill Falkenberg

General Manager: Scott Forward

Note Taker: Brenda Merriam

Board Attendees: Faye Peach, Danny Hines, Norval Mitchell, Patrick O'Neil,

Wendy Matheson-Withrow, Scott Hirtle, Tanya MacRae, Cory Robinson

Board Regrets: Travis Hunter, Perry Mitchelmore, John Philpott

Welcome- Bill welcomed to the East Hants Sportsplex Board - Cory Robinson.

Additions to Agenda:

New item added - the EH Soccer shed in the field house.

Bill motioned to approve the agenda with this addition, Faye approved and seconded by Scott H. All in favour; motion carried.

Board Meeting Minutes:

- Minutes from January 28th, 2019 were reviewed. Motion to approve: Wendy approved; seconded by Norval. All in favor; motion carried.

Financial Statements: by Scott Forward

January 2019

Overall- seeing downward trend in revenue in field house and ice due to more competition in the market place and due to minor hockey numbers being down.



February 2019

Overall- Steady revenue on the ice side due to playoffs and make-up games and field house showing another shortfall again this month.

March 2019

Overall- Revenue up due to land sale. Operational expenses being controlled.

Motion:

Faye made a motion to approve and move into record January, February, and March financials, seconded by Tanya. All in favour, motion carried. Financials approved.

New Business:

A/R Update:

No A/R

A/P Update:

No A/P

Cross Fit Rental- by Scott Forward

The board room in the Keith Miller arena has been converted to a Cross Fit room with a long-term commitment made by 360 Fit and Bryan Gillis. The skate sharpener will be moved to another location with this service being ready to go for September.

Competitive Ice Rates: by Scott Forward

Discussion around the hourly prime and non-prime ice rates. Also reviewed rates from other arenas in the area. After this discussion a motion was created.

Motion:

Scott Hirtle motioned to leave the rates the same and let Scott Forward have discretion/flexibility on these rates when having any opportunity to stay competitive in the market place. This motion was seconded by Wendy. All in favor. Motion carried.

Roof Update- *by Scott Forward*

Need to determine the plan with fixing the KMA roof and how should this be financed. Discussion on the pros and cons of completing the roof now or in the future.

Like to have a special meeting on this subject – special board meeting. *Action item created.*

Cooling Tower Update- *by Scott Forward*

Replaced last week - \$50,000.00 replacement cost. Stainless steel basin.

Smoking Policy Update- *by Scott Forward*

Board has deferred the official date of the facility property going Smoke Free to September 1st, 2019.

Golf Fundraiser- *by Scott Forward*

Please sign up teams = goal is 36 teams

Fire Lane Parking-*by Scott Forward*



RCMP approached us to provide more communication around the parking out in front of the building and beside dome.

EH Soccer Shed: *by Cory Robinson*

Shed in the field house being hit/damaged by balls hitting the shed. *Action item created*

New Action Item:

Action Item	Person Responsible	New
Send out land info	Scott Forward	Provide by email the sale price and gain to board members

Action Item	Person Responsible	New
Communicating new Non-Smoking Policy	Scott Forward	Social media, signage, weekly press

Action Item	Person Responsible	New
Add Special Board meeting	Scott Forward	To discuss the roof replacement

Action Item	Person Responsible	New
EH Soccer shed in dome	Scott Forward	Provide solution to stop damage to shed

Action Item	Person Responsible	New
New revenue streams for EHS	Scott Forward	Meet with Soccer NS, Atlantic Hockey Group, tournament potential



On-Going Action Items:

Action Item	Person Responsible	Completed
To get our property approved as non-smoking	Scott Forward	Letter was sent

Old Business: None

Next board meeting will be August 26th, 2019 at 7:00pm at East Hants Sportsplex Board Room.